

COMBA Update Client Profile

The Law Office of Britton Hicks

Principal(s): Britton Hicks

Address: 5650 Blazer Parkway, Suite 100

City/State/Zip: Dublin, Ohio 43017

Phone: (614)734-8375

Fax: (614)734-8301

Email: brittonhicks@gmail.com

Website: www.brittonhicks.com

Type of Business: Law Practice

Years in Business: < 1

Scope of Services: Providing legal services in the areas of Family law, Probate (wills and trusts), Residential Real Estate, Collections, Small Business Formation, and School/Education Law.

Service Radius: Columbus and the greater Columbus area and Madison and Pickaway Counties.

Number of Employees: just me

Major Projects or Clients: None yet, still working on building the business.

Why did you go into business? Wanted to be my own boss. I needed to be more in control of my life now that I have a daughter.

Why is your business a success? I'm still building my business, but I hope by keeping overhead and costs low and doing a lot of networking, relationship building, and advertising, that my business will be a success in the near future.

Company Goals: Year 1: Build the business, establish a client base.
Year 2: Hire a paralegal and receptionist.

What's your position or main responsibility to the company? I am the sole proprietor, so I do everything.

What's the best aspect about your position? Being in control of my own destiny.

What's the worst aspect about your position? Uncertainty and waiting.

The best business advice you received? You miss 100% of the shots you don't take.

The biggest business mistake you made? None yet, I don't think.

What MCBAP services do you take advantage of? I attended a B.A.S.E workshop and have met with David Rivers several times to discuss the best ways to go about starting a business.

How has the MCBAP office helped your business? By helping me realize some of the nuts and bolts of beginning a small business.

Tips for persons wanting to open a business: Take advantage of free advice offered by COMBA!!!

What would you like people to know about your company? By practicing on my own, my clients are assured that they get personal service. I have kept overhead and expenses low, so my prices are very reasonable.

Favorite book: "To Kill A Mockingbird"

Favorite musician: James Taylor

Best place for a business meal: Columbus Brewing Company

Favorite food: Good ole' American (steak and potatoes)

Hobbies: Cross-stich, reading, exercise

Family: Husband of 4 years (Randy) and 18 month old daughter (Harper Leigh).