

COMBA Client Profile



Point of Sales Solutions

Consultants in Credit & Debit Card Check Processing
Sales & Marketing Consultants

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Type of Business: Consulting with merchants in accepting electronic payment source credit cards, checks, gift and loyalty cards wireless and internet processing as well as electronic benefits transfer (EBT)

Years in Business: 9

Service Radius: USA, Canada

Number of Employees: 11

Major Projects or Clients: over 50 000 clients

Why did you go into business? Because we strive to provide excellent service to each and every customer without any hidden cost.

Why is your business a success? Our business is a success because of our commitment to serve and a strong 24/7 support service for all of our clients and building relationships and not just service.

Company Goals: Being the one source processor in creating value for client success with a reputation of honesty, reliability and dependability.

What's your position or main responsibility to the company? To be a part in growing the processing of more than \$2.5 billion in annual credit card volume and to remain as one of the top ranked merchants service providers in the industry.

What's the best aspect about your position? In knowing that we help our clients increase sales and profits and deliver funds from sales directly to your bank within 24 hours improving cash flow and streaming operations.

What's the worst aspect about your position? Nothing

The best business advice you received? To continue to build, and be flexible when necessary when making a business decision.

What MCBAP services do you take advantage of? Most that what I can. The workshops and networking opportunities are an asset to my business.

How has the MCBAP office helped your business? Improving my overall outlook in business matters.

Tips for persons wanting to open a business: Plan to be able to have financial stability.

What would you like people to know about your company? That in today's fast paced business environment, choosing the right processing systems is critical and our one source approach can bring success to their business.

Favorite book: The Fifth Discipline

Favorite musician: Eddie Heywood

Best place for a business meal: Hyde Park

Favorite food: Food

Hobbies: Swimming, Golf, Reading and Playing Cards